Photovoltaics in Germany

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Use of Photovoltaics in Germany

 More than 200,000 PV systems installed

98% of systems grid-connected 10 kWp-1 MWp

2-10
kWp

Image: Voltwerk

40% small PV systems on

50% multi family houses, public and social buildings, farms commercial plants 10-1000 kWp Image: Solarwatt

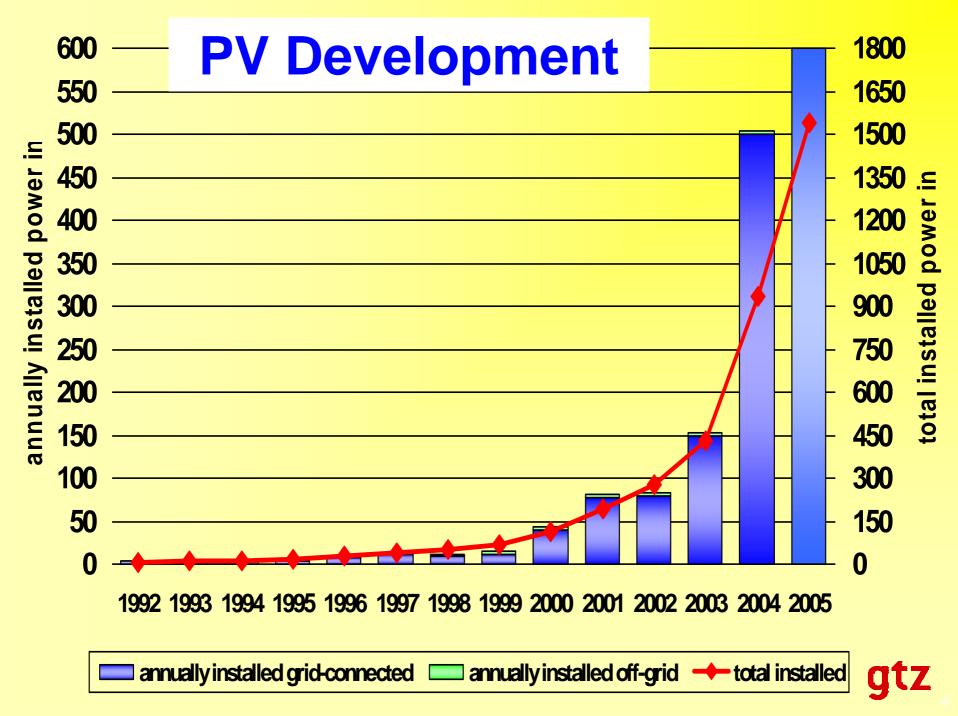


10% ground mounted large

PV systems > 1 MWp

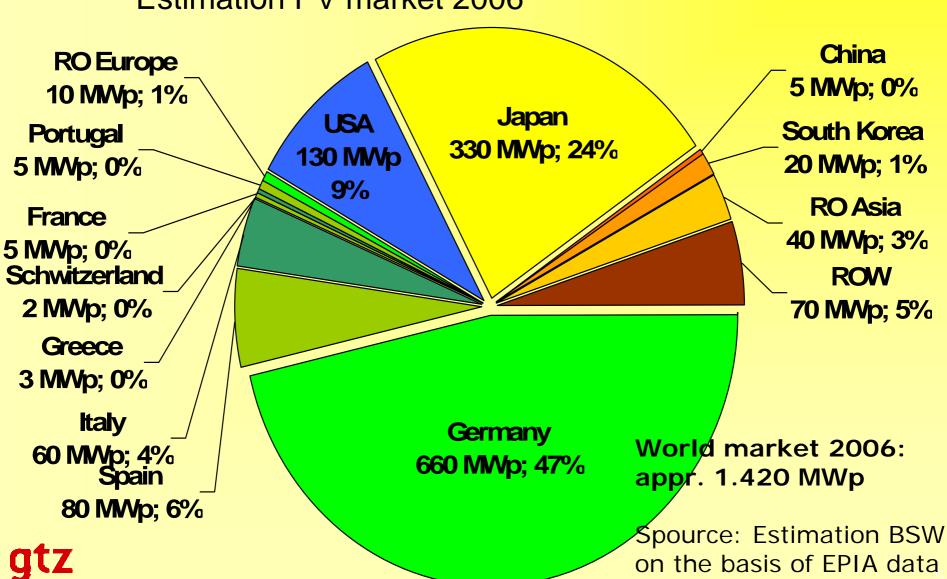
Data: German PV Market 2005

Newly installed power	600 MWp (el)
Newly installed solar area	5 400 000 m ²
Total installed power	1 500 MWp (el)
Total installed solar area	13.5 Mio m ²
No. of newly installed systems	75 000
No. of total systems installed	200 000
Turnover 2005	3 000 Mio €
Employees	30 000
Market growth 2005	+20%
Market growth 2006 est.	+10%



Germany Biggest PV-Market

Estimation PV market 2006



History of the German PV Market

1991: Electricity Feed-In Act

Right of (1) of grid access, (2) feed-in of solar electricity and (3) refund payment at fixed prices (approx. €ct8.5 [\$ct11] per kWh)

1991 - 1995: 1,000 Roofs Program

Verification of PV systems' grid compatibility

1995 - 1999: Consolidation

Only regional support programs, demo plants, development of the cost-covering refund payment system

1999 - 2003: 100,000 Roofs Program

Low-interest loans for 300 MWp of installed capacity

1/4/2000: Renewable Energy Sources Act (EEG)

Solar electricity feed-in tariff of €ct51 [\$ct64] per kWh

1/1/2004: Amendment to EEG

Feed-in tariff of €ct45.7–62.4 [\$ct57–78] per kWh



Subsidy Programs and Market Development					
		100,000 roofs program: Low-interest loans	Renewable Energy Sources Act (EEG): Feed-in tariff [€ct/\$ct per kWh]	Annually installed PV capacity	Annual market growth
0	-1998	-	€ct 8.5/\$ct 10.6	5-10 MWp	
	1999	0% interest	€ct 8.5 /\$ct 10.6	12MWp	

€ct 50.6/\$ct 63.2

€ct 48.1/\$ct 60.1

€ct 45.7/\$ct 57.1

€ct 45.7 - 57.4

\$ct 57.1 – 71.7

€ct 43.4 - 54.5

\$ct 54.2 - 68.1

€ct 40.8 - 51.8

\$ct 51.0 - 64.8

+ 233%

+ 95%

+ 3%

+ 88%

+ 233%

+ 20%

+ 10%

78MWp

80MWp

150MWp

500MWp

600MWp

660MWp

		roofs program: Low-interest Ioans	Feed-in tariff [€ct/\$ct per kWh]	installed PV capacity	
0	-1998	-	€ct 8.5/\$ct 10.6	5-10 MWp	
	1999	0% interest	€ct 8.5 /\$ct 10.6	12MWp	
	2000	1.9%	€ct 50.6 /\$ct 63.2	40MWp	

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2001

2002

2003

2004

2005

2006

1.9%

1.9%

1.9%

EEG: Photovoltaic Feed-in Tariffs

Feed-in tariffs for PV systems installed

in 2006, payed over 20 years				
Feed-in tariff per	up to 30	30–100	from 10	
kWh	kWp	kWp	kWp	

kWh	kWp	kWp	kWp
on buildings and	€ct 51.80	€ct 49.28	€ct 48,74
noise protection	\$ct 64.8	\$ct 61 6	\$ct 60.9

on buildings and	€ct 51.80	€ct 49.28	€ct 48
noise protection walls	\$ct 64.8	\$ct 61.6	\$ct 60

Open land

(ground-mounted)

walls	φCl 64.8	φει 61.6	\$CL 60.9
Façade-integrated	+ 4	€ct 5 / \$ct 6.	25

€ct 40.81 / \$ct 51.0







400 kWp on the Freiburg Trade Fair Building

lmage:Solar-Fabrik

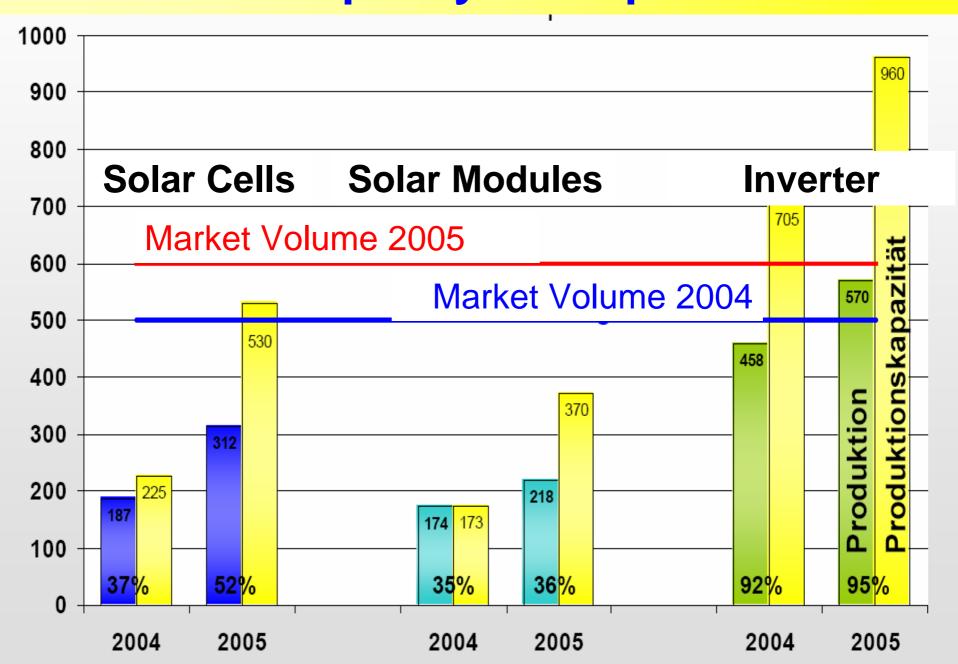
3.7 MWp on a factory building in Dingolfing

High solar fraction in new buildings Private house, 100% heated by renewables, 70% by solar

Successful PV Market and Industry Development

- > € 10 billion invested in PV systems
- > € 1 billion invested in manufacturing plants
 - About 40 companies produce silicon, wafers, cells, modules and inverters
 - Modern and automated production lines
 - Strong technological development and increased R&D activities
- Strengthened photovoltaics market structures
 - 30,000 jobs have been created
- Drop in costs for PV systems
 - approx. 25% from 1999 to 2003
 - 60% from 1991 to 2003
- Increased export ability through increased production capacity

Production Capacity & Output 2004-2005



The Latest News

- August 06: 5,1 €/ Wp (System Price)
- October 06: 400 MWp of Modules on stock worth € 2 billion
 20.20% Price Poduction expected in comine
 - 20-30% Price Reduction expected in coming months
- Nov. 06: 4,1 €/ Wp (System Price) negotiated
- Solarworld Ltd. will sell wafers for 350 Mio. € to China until 2018



Conclusions

- The German PV market is growing very fast
- Driver of the German market is the feed-in tariff for solar electricity
- European Countries follow a similar market development approach as Germany
- German companies are heavily investing in new production facilities
- The limitation of PV modules is caused by limited Silicon availability, new Silicon production lines are under construction
- To date strong domestic market focus, but this will change in the near future

Thank you for your attention!

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