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Azure International Technology & Development (Beijing) Limited

Sustainable Energy in China: Status and Prospects





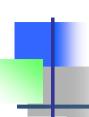






Azure International March 2004

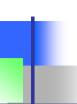
Note: This presentation would not have been possible without the generous support of Jean Ku of NREL who provided much of the material and useful background information



Presentation outline



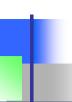
- Status of 'sustainable' energy in China
- Renewables
 - Solar PV for rural electrification
 - Wind for grid-connected use
 - Biomass
- Other Alternatives
 - Hydrogen, Fuel Cells
 - Distributed Power
 - Energy Efficiency
 - Coal Gasification



China's Energy Situation



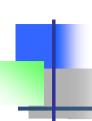
- China second largest consumer of energy globally
 - China now second largest importer of oil (41% projected for 2004)
- Demand growth well above expectations
 - Shortage in generation capacity and transportation bottlenecks
 - Massive capacity expansion program announced
 - Energy consumption to double by 2020
- China still highly dependent on coal >70%, mining costs increasing
- Oil and gas resources are limited
- Transportation market exploding
- Energy intensity per unit of GDP (PPP basis) very high
 - Efficiency improving but not fast enough



China's Energy Situation (cont'd)



- Environmental degradation is becoming a national priority
 - China has 9 out of the 10 top most polluted cities in the world
 - International commitments China 2nd largest GHG emitter
 - UNEP Director: "China's economic goals 'environmentally unachievable" due to resource constraints
 - Fuel efficiency standards, emissions standards, LNG buses and taxis
- Government looking to diversify energy supply for economic, environmental and security reasons
 - LNG, purchasing of overseas assets
 - Renewables, other alternatives
 - Intermittent focus on CDM



Renewable energy in China



- Rapid growth from a very low base
- False starts in the past
- Energy bureau created in NDRC Renewable energy has been put into the national energy strategy
- Goal of 100GW of renewable energy capacity by 2020 10% of total capacity
- 20 GW of wind, 50 GW small hydro, 1-2 GW solar PV, 15 GW of biomass, and 14GW of others
- Large hydro well developed, continuing growth
- The National's People Congress has agreed to issue a renewable energy promotion law – draft being developed by CRED, Tsinghua University, and other partners under NDRC leadership



Barriers to Commercialization of Renewables in China



- Higher upfront cost, subsidization of traditional energy (same as in developed countries)
- Marketing
- Awareness
- Incomplete assessment of renewable resources
- Lack of domestic suppliers
- Standards and testing facilities problem for equipment
- Poor linkages from R&D to commercialization
- Lack of coherent and clear policy incentives
- Restructuring of power industry local versus national differences

Current Policies Framework



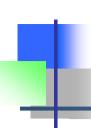
- Overall
 - National development program (1996 2010) issued by SDPC, SSTC and SETC in 1995
 - New incentives proposed by SDPC and SSTC approved by State council
 - SETC recommendations (in a research stage)
 - Wind concessions program by NDRC
- Taxation
 - Low value added tax rate (17% normal): 6% for hydro, 8.5% for wind, 13% for biogas
 - Duty free for equipment import for renewable energy technologies in joint venture case
 - Low duty rate for domestic investment: normal 23% in 1997 and wind is 6% for example
- Power purchase agreement (PPA)
 - Grid must buy the power generation from renewable technologies
- Price
 - Pay back price system applied for power generation by renewable technologies
- R & D
 - Government supports R&D program for renewable energy

Commercialization Activities



- "Brightness" program
 - launched by SDPC (NDRC)
 - target to supply power by renewable energy for remote areas
- "Ride the Wind" program
 - large wind turbine commercialization program supported by NDRC
 - two joint ventures have been developed for 300 and 600 kW turbine manufacturers
 - bilateral investment introduced for wind
- Rural electrification program for small hydro
 - organized by Ministry of Water Resources and SPC
 - started in middle of 1980s and three phase have been finished
 - 800 counties supply power by small hydro
- Rural energy integrated planning program
 - organized by Ministry of Agriculture and other 7 major commission and ministries
 - demonstrated in middle of 1980s and developed in 1990
- Double push program by SETC
 - 100 MW wind farms being established by this program

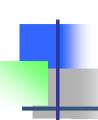
Source: Li Junfeng, CREIA



Renewable energy law



- "Renewable Energy Development and Utilization Promotion Law" in NPC legislative plan for 2004
- June 2004 final draft for discussion
- June Dec 2004 revise draft
- Support for renewable energy from highest level of government
- Unclear whether if MMS, a Renewables Portfolio Standard (RPS), a feed in tariff or perhaps a combination



Key players



- SDPC Now the National Development and Reform Commission
- Beijing Jikedian Renewable Energy Development Center
- CREIA
- Local provincial planning commissions
- DOE/NREL
- UNDP
- UNEP (New office in Beijing)
- WB/GEF
- GTZ
- Energy Foundation

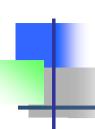
Solar PV in China





- Focus on rural electrification
- Manufacturing 3MW in 2001, 40MW of 2003 capacity in 8 enterprises
- Strong government support
- International programs \$20M for WB/GEF; \$25M for UNDP; new funding each year from US bilateral agreements
- BP Solar and Shell active

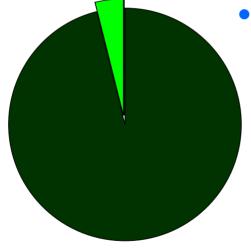
Source: Jean Ku, NREL Slide 10 of 32



A large percentage of Chinese households have electricity





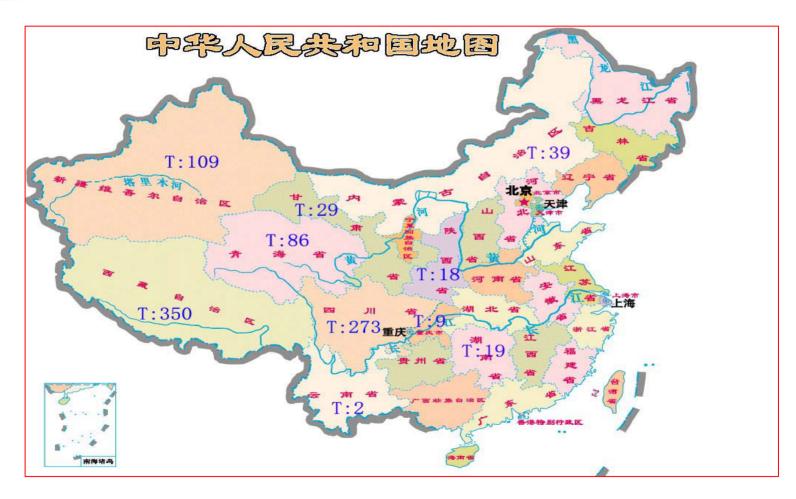


 Total Unelectrified population in China – 60 million people

95% Electrified

Most village systems installed in the west



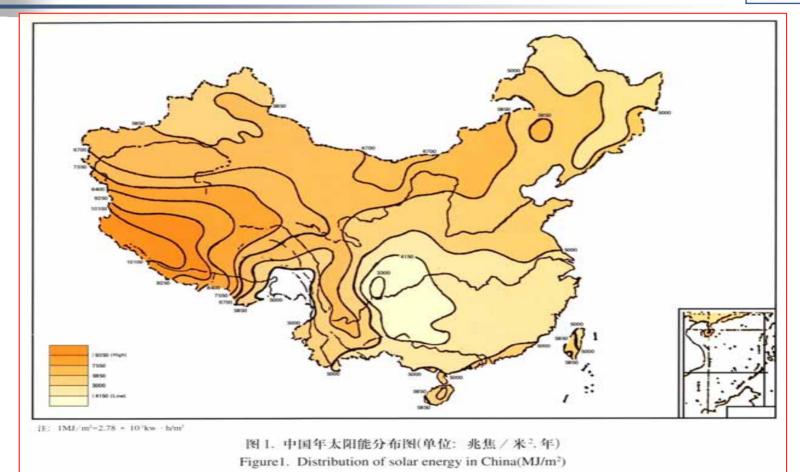


Source: Jean Ku, NREL

The west has good resources



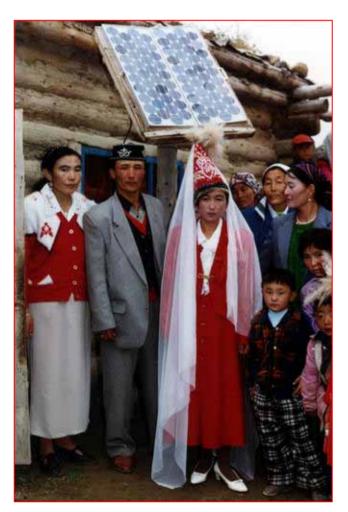
international



中国气象科学研究院 Chinese academy of meteorological science

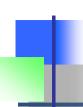
The Township Electrification Program is ambitious in size and scope





- 220MW total; 20MW PV
- 1 million people; 1061 townships
- \$240M from government
- Goal 15 years of system operation

Source: Jean Ku, NREL



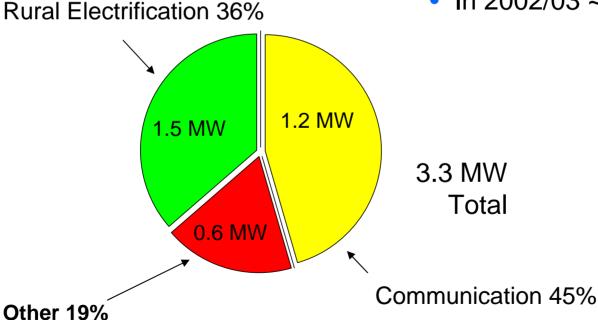
Pre-TEP PV Sales in China were moderate



PV Sales in China by Market Sector, 2000

PV Sales in China for Rural Electrification

- In 2000 1.2MW
- In 2002/03 ~ 20MW



Source: Jean Ku, NREL

The key to success is infrastructure



Cost-effective

and sustainable

applications

Technology

- 25 years of research
- manufacturing expansion



Financing

- IFC
- WB country loans
- UNDP development assistance
- GEF environmental buy-downs
- Foundations
- Private Investo
- Country \$\$

INFRASTRUCTURE

Marketing

Distribution

Sales

Service Maintenance

Revenue collection
Joint Ventures

Integrated Applications
Products

Training

A large enough quantity of equipment, in a geographically tight enough area, to reach the critical mass needed for local business viability.

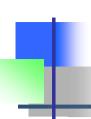
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Training - 40,000 will ultimately be trained



- March 2003 training regulation
 - Local Master Trainers (general knowledge of PV hybrids and PV/wind hybrids)
 - Rural electric workers (basic knowledge)
 - Village Operators (specific systems)
- Accredited training center, certified workers
- Village power handbook
- Training courses





China is "leapfrogging"

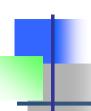


- Ambitious program with great potential
- Could become model for renewables-based rural electrification
- Numerous hurdles
- Great market for PV Village Electrification Program
- Government commitment to universal electrification by 2010

Grid-connected wind power





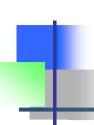


China has vast wind resources



- World class wind resources estimated at 250 GW
- 40 wind farms, 566 MW installed capacity (by end of 2003). 98 MW added in 2003.
- Market share of pure Chinese manufacturers still small, but growing

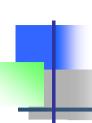
Cumulative Installed Capacity (MW)



Climate ripe for wind power



- Political climate attractive for large-scale wind development
- In the past, wind farms were tied-aid or small additions
- Restructuring of power sector in Spring 2003
- Demand and policy changes
 - Electricity shortages
 - NDRC goal of 20 sites by 2005; 10 GW goal by 2010; 20 GW goal by 2020
 - Wind concessions pilot for long-term PPA and large-scale wind farms
- Wind offers global and local environmental benefits
 - Green tags potential for Beijing and Shanghai



Wind concessions add capacity

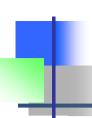


- Goal Develop wind market in China
- Long-term PPA lower cost of wind, more favorable price for wind due to competitive bidding
- Large-scale wind farms (100-200MW) economies of scale in construction, boost local manufacturing
- Bidding documents for first 2 concessions issued in Mar 03;
 Winning bids selected Sept 03.

Wind concession terms



- 20 year concession agreement
- BOT
- 40% of equipment must be locally-manufactured
- bidders will have 6 months to prepare their proposal, and will allowed to make wind measurements at the site
- bid assessment committee will be made up of at least 2/3 technical and economic specialists
- electricity price will be a major factor in choosing a developer
- PPA will be signed
- 15% income tax
- government will assign a representative to oversee the project (likely a state-owned enterprise)
- any disputes will be arbitrated by SDPC/NDRC



First 2 concessions in progress



- Jiangsu Rudong site Hua Rui Group won bid to develop the site; bid price of 0.436 yuan/kWh (5.70 yen/kWh) using GE Wind turbines
- Guangdong Shi Bei Shan site Guangdong Yuedian Company won bid to develop site; bid price of 0.501 yuan/kWh (6.55 yen.kWh) using Goldwind turbines
- 25+ potential sites being investigated.
- 2 new concessions sites under preparation for bids Huitengxile, IM and Rudong, JS

Wind resource assessment



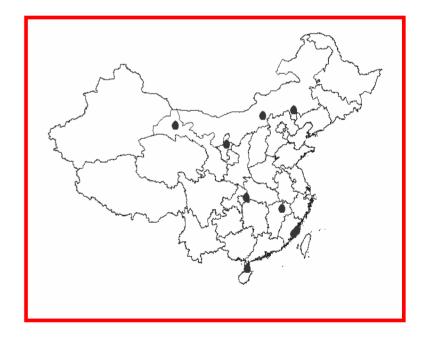
 NREL (DOE/EPA) – wind atlas of SE China identified 50 GW of available wind within 10 km of coastline of Fujian and eastern Guangdong

(http://www.nrel.gov/china/pdfs/wind_atlas_china.pdf)

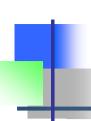
UNEP – wind resource assessment

of key areas in China by Fall 2004

- UNDP/China 10 sites being monitored for potential concessions
- Poyang Lake, Jiangxi
- Lichuan, Hubei
- Huitengxile, IMAR
- Dali, IMAR
- Yumen, Gansu
- Helan Mountain, Ningxia
- Datong, Jilin
- Chongwu, Fujian
- Putian, Fujian
- Xuwen, Guangdong



Source: Jean Ku, NREL



Wind: Key conclusions



- Huge potential
- Meets growing demand for power quickly (while meeting air pollution requirements)
- Critical policy support is imminent
- Localization of technology necessary



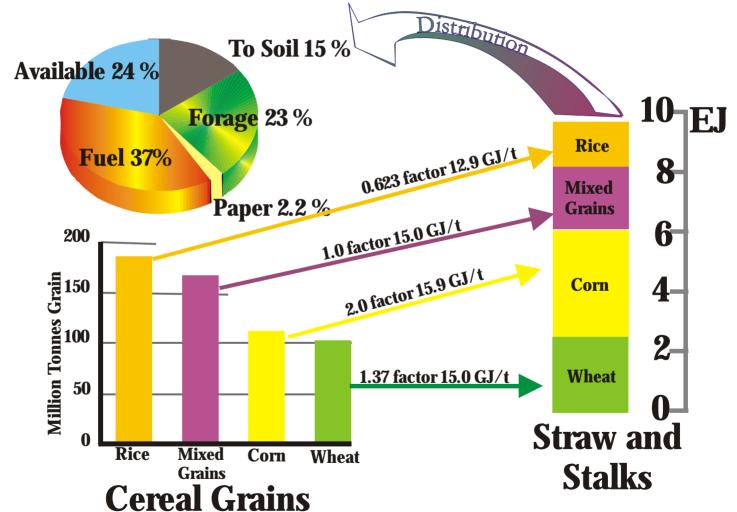


- Resources estimated total 50 GW potential but fragmented, diverse
 - Combustion, Co-firing with coal and Gasification technologies
 - Straws and stalks –150 Mtce
 - Forestry 200 Mtce
 - Urban residues (garbage) 20 Mtce
 - Anaerobic Technologies (Biogas)
 - CAFO (large scale livestock production) 60 Mtce
 - Industrial organic waste waters + sewage treatment 150 Mtce
 - More than 9 million small digesters used for rural household
 - More than 2000 large and middle sized digesters for industrial application
 - Total yield of biogas was over 2 billion cubic meters by the end of 2002
- Technologies
 - Advanced technologies are needed to achieve environmental performance
- Displacement of agriculture?

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Availability of agricultural residues - China 1995







Other 'Sustainables'

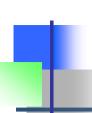


- Renewables
 - Geothermal
 - Wave Energy
 - Small hydro
 - Solar thermal
- Hydrogen, Fuel Cells
- Distributed Power
- Energy Efficiency
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Fuel Cells



- Immense potential in urban transportation to mitigate GHGs
 - Major markets: FCBs, electric bikes, hybrids?
 - FCB costs too high to be competitive with diesel buses
 - Weak policy & planning capacity in public transport sector
- There is a lack of awareness and acceptance of FCB technology among key actors
 - From standing start in 1999, significant government investment
 - 863 Program focus on vehicles, PEM, hydrogen storage
 - 973 Program focus on basic research: materials, chemistries
 - Almost no private investment
 - Lack of key partnerships seen in US and Europe
- Pilot programs
 - FCBs for Beijing (Olympics) and Shanghai (World Expo)



Distributed Power



- A "novel" concept internationally; infrastructure costs seen as key barrier
 - Not a primary commercial interest in China
 - Lack of awareness
- Huge opportunity
 - With need to double TPES, China can make an "easy" jump to DG systems and be a world leader
 - Waiting for capable leader to set course and examples

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China:

401 Bailian Mansion, No. 17 Jianhua South Road, Jianwai Street Chaoyang District, Beijing, China 100022

Tel: +86 10 6566 0800 Fax: +86 10 6566 0800

Europe:

P. O. Box 9009, 3506 GA, Utrecht, The Netherlands.

Tel: +31 6 17 46 65 39

e-mail: info@azure-international.com