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## **Canadian Solar Reports Second Quarter 2008 Results**

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Q208 Results -- Q208 net revenues of \$212.6 million, up 24% from Q108 net revenues of \$171.2 million

TORONTO, Aug. 13 /Xinhua-PRNewswire/ -- Canadian Solar Inc. ("the Company'', ''CSI'' or ''we'') (Nasdaq: CSIQ) today reported its preliminary unaudited US GAAP financial information for the second quarter ended June 30, 2008.

Net revenues for the quarter were \$212.6 million (including \$5.1 million of silicon material sales), compared to net revenues of \$60.4 million for the second quarter of 2007 (including \$2.7 million of silicon material sales) and \$171.2 million for the first quarter of 2008 (including \$2.2 million of silicon material sales). Net income for the quarter was \$10.5 million, or \$0.36 per diluted share, compared to a net loss of \$2.9 million, or \$0.11 per diluted share, for the second quarter of 2007 and net income of \$19.0 million, or \$0.61 per diluted share, for the first quarter of 2008. Excluding share- based compensation expenses of \$2.3 million and a one-time non-cash debt conversion charge of \$10.2 million, non-GAAP net income for the quarter is \$23.0 million, or \$0.78 per diluted share.

Dr. Shawn Qu, Chairman and CEO of CSI, commented: ''It has been a very solid and eventful quarter for the Company, with progress on all fronts. This marks our fifth consecutive quarter of sequential quarter-to-quarter top line growth. During this period we have also improved our margins. We have also successfully advanced our capital projects, both for the ingot and wafer plant, and the Phase II solar cell facility, and we expect significant increases in our H2 of 2008 deliveries compared with H1 of 2008. Further vertical integration on the ingot and wafer side is now well in progress with the Company having produced its first wafers on August 2nd. This will provide additional efficiencies in manufacturing the e-Module products and allow us to employ proprietary methods and patented technologies in the production of UMG ingots and wafers. During the quarter, we have seen our average conversion efficiency for UMG cells improve from approximately 13.3% to approximately 13.7%, and we expect further improvements going forward. On the supply side, we have entered into two new long-term contracts with LDK and New Solar Power, which will improve our supply situation in 2009." Shawn Qu added, ''In June, we successfully completed the early conversion of our convertible notes due 2017. We successfully closed a secondary share offering in July with approximately \$112.7 million of net proceeds. As a result, we believe that we now have one of the strongest balance sheets in the solar industry.''

Arthur Chien, CFO of CSI, noted: ''Revenues for Q2 were \$212.6 million, which is more than 10% above our prior guidance of \$185 - \$190 million, while our gross margin of 15.8% (excluding silicon material sales) remained above our target gross margin range of 13% - 15%. Our GAAP income per diluted share included a one-time non-cash charge of \$10.2 million associated with the early conversion of our convertible notes, which will help CSI save

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future interest payments. Our non-GAAP income per diluted share of \$0.78 demonstrates our ability to continuously deliver strong operating results and returns to our shareholders. Our successful secondary offering in July has positioned us in a stronger foothold that would empower us to carry on in our path of rapid growth well into 2009 with elevated financial flexibility. Our cash position is now excellent as well as our financial ratios. We have adequate resources for all of our planned H2 2008 capital expenditures and working capital purposes. Looking ahead, we expect our margins to remain steady and within our target range. I am confident that our quarterly revenue will continue to grow in the second half of 2008.''

Revenue by Geographical Location (US \$ millions)

Q2-08 Q1-08 Q2-07
Region Revenue % Revenue % Revenue %
Europe 188.3 88.6%167.6 97.9% 57.3 94.8%
Asia 13.1 6.2% 2.4 1.4% 3.0 4.9%
America 11.2 5.2% 1.2 0.7% 0.1 0.3%
Total Net 212.6 100%171.2 100% 60.4 100%
Revenue

Note: Asian revenue included \$5.1 million of silicon material sales in Q2-08 and \$2.2 million of silicon material sales in O1-08.

Recent Developments and Management Update

- -- Launched commercial sales of e-Modules at Intersolar in Munich and San Francisco, for both the European and the US markets
- -- Signed five new sales contracts in June and diversified our markets to include Italy, the Czech Republic, North America and Asia, while maintaining strong sales into our traditional markets of Germany and Spain
- -- Signed significant supply deals with LDK and New Solar Power, thereby increasing our supply visibility for 2009 to 70%
- -- The Board of Directors appointed the following senior executives:
  -- Gregory Spanoudakis has been appointed as President, European
  Operations. Mr. Spanoudakis was previously our Vice President of
  European Sales
  - -- Charlotte Xi Klein has been appointed as Vice President, Finance & Compliance. Ms. Klein was previously our Financial Controller

## Outlook

For the rest of the year and for 2009, we are maintaining our positive outlook for growth in both net revenues and MW shipments. We are increasing our 2008 revenue guidance to \$850 - \$970 million from the previously guided \$750 - \$870 million. Based on current sales and supply agreements and market forecasts, we reiterate our 2009 shipment target of 500 - 550MW. The 2009 target includes about 400 MW of regular solar modules and 100 - 150 MW of e- Modules. The Company is now signing sales contracts for delivery in 2009. We launched our e-Module products in Q208 and are now selling our 2009 capacity for these products. We have seen strong demand and firm interest for our products, with nearly all of our key long-term customers doubling their product requests in 2009.

Our capacity and supply ramp-ups have positioned us well to increase our deliveries of products in 2009. The company now has two differentiated product lines (regular and e-Modules) that it can sell into different pricing tiers. Geographically, we are now selling to eight different regions including Germany, Spain, Italy, the Czech Republic, the US, Canada, South Korea and China. This market and product diversification will give us less exposure to changes

in any individual market segment such as Spain, where we have reduced our exposure, and gives us access to certain strategic price sensitive markets, especially the US.

Net revenues for Q308 are expected to be in the range of \$245 - \$255 million, with non-GAAP net income, determined by excluding share-based compensation expenses, expected to be in the range of \$24 - \$25 million. Shipments for Q308 are expected to be approximately 60 MW.

Investor Conference Call / Webcast Details

A conference call has been scheduled for 8:00 PM. on Wednesday, August 13, 2008, Beijing time or 8:00 AM, EDT on Wednesday, August 13, 2008 in New York. During the call, time will be set-aside for analysts and interested investors to ask questions of senior executive officers of the Company.

The call may be accessed by dialing: +1-866-383-8008 (domestic) or +1-617- 597-5341 (international). The passcode is 55405119. A live webcast of the conference call will be available on Canadian Solar's website at <a href="http://www.csisolar.com">http://www.csisolar.com</a>. A replay of the call will be available starting one hour after the call and continuing until 10:00 p.m. on Wednesday, August 20, 2008 (Beijing time) or 10:00 a.m. on Wednesday, August 20, 2008 (Eastern Daylight Time) at <a href="http://www.csisolar.com">http://www.csisolar.com</a> and by telephone at +1-888-286-8010 (domestic) or +1-617-801-6888 (international). The passcode to access the replay is: 61245887. About Canadian Solar Inc. (NASDAQ: CSIQ)

Founded in 2001, Canadian Solar Inc. (CSI) is a vertically integrated manufacturer of solar cell, solar module and custom-designed solar application products serving customers worldwide. CSI is incorporated in Canada and conducts its businesses worldwide and manufacturing operations in China. Backed by years of experience and knowledge in the solar power market and the silicon industry, CSI has become a major global provider of solar power products for a wide range of applications. For more information, please visit <a href="http://www.csisolar.com">http://www.csisolar.com</a> . Safe Harbor/Forward-Looking Statements

Certain statements in this press release including statements regarding expected future financial and industry growth are forward-looking statements that involve a number of risks and uncertainties that could cause actual results to differ materially. These statements are made under the "Safe Harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by such terms as "believes," "expects," "anticipates," "intends," "estimates," the negative of these terms, or other comparable terminology. Factors that could cause actual results to differ include general business and economic conditions and the state of the solar industry; governmental support for the deployment of solar power; future shortage or availability of the supply of high-purity silicon; demand for end-use products by consumers and inventory levels of such products in the supply chain; changes in demand from significant customers, including customers of our silicon materials sales; changes in demand from major markets such as Germany; changes in customer order patterns; changes in product mix; capacity utilization; level of competition; pricing pressure and declines in average selling price; delays in new product introduction; continued success in technological innovations and delivery of products with the features customers demand; shortage in supply of materials or capacity requirements; availability of financing; exchange rate fluctuations; litigation and other risks as described in the Company's SEC filings, including its annual report on Form 20-F originally filed on May 29, 2007. Although the Company believes that the expectations reflected in the forward looking statements are reasonable, it cannot guarantee future results, level of activity, performance, or achievements. You should not place undue reliance on these forward-looking statements. All information provided in this press release is as of today's date, unless otherwise stated, and Canadian Solar undertakes no duty to update such information, except as required under applicable law.

FINANCIAL TABLES BELOW

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Canadian Solar Inc.
 Condensed Consolidated Statements of Operations
(In Thousands of U.S. Dollars, except share and per share data and unless
otherwise stated)
   Q2 2008Q1 2008Q2 2007H1 2008H1 2007
Net Revenues:
Net Revenues -
Products 212,585171,235 60,413383,820 77,902
Cost of Revenues:
Cost of Revenues -
Products 179,509143,000 57,940322,509 75,084
- Gross Profit 33,076 28,235 2,473 61,311 2,818
Operating Expenses:
Selling Expenses2,852 2,505 1,294 5,357 2,347
General and
Administrative
Expenses 6,485 5,426 3,765 11,911 6,851
Research and
Development
 Expenses 447303204749390
Total Operating
 Expenses9,784 8,234 5,263 18,017 9,588
Income/(loss) from
 operations 23,292 20,001 (2,790)43,294 (6,770)
Other Income
 (Expenses):
Interest Expenses (3,162)(2,246) (275)(5,408) (342)
Interest Income 59102 41161326
Debt Conversion
Expense (10,170)-- --(10,170)--
Others - Net (600) 8,174 -- 7,574 --
Income (Loss) before
Taxes 9,419 26,031 (3,024)35,451 (6,786)
Income Taxes 1,127 (7,036) 153 (5,909)61
Net Income (Loss) 10,546 18,995 (2,871)29,542 (6,725)
Basic Earnings
 (Loss) per
 Share $0.38 $0.69 $(0.11) $1.06 $(0.25)
Basic Weighted
Average
 Outstanding
 Shares 28,085,875 27,391,315 27,276,699 27,738,862 27,273,350
Diluted Earnings
 (Loss) per Share$0.36 $0.61 $(0.11) $1.01 $(0.25)
Diluted Weighted
Average
 Outstanding
```

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Canadian Solar Inc.
Reconciliation of US GAAP Gross Profit, Operating Income (Loss) and Net
Income (Loss) to
Non-US GAAP Gross Profit, Operating Income (Loss) and Net Income (Loss)
(Unaudited)
Use of Non-GAAP Financial Information
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To supplement its condensed consolidated financial statements presented in accordance with GAAP, CSI uses the following measures as defined as non-GAAP financial measures by the SEC: adjusted gross profit, adjusted operating income (loss) and adjusted net income (loss), each excluding share-based compensation and other one-time non-cash charges, expenses or gains, which we refer to as special items. CSI believes that non-GAAP adjusted gross profit, adjusted operating income (loss) and adjusted net income (loss) measures indicate the company's baseline performance before subtracting those charges. In addition, these non-GAAP measures are among the primary indicators used by the management as a basis for its planning and forecasting of future periods. The presentation of these non-GAAP measures is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP.

02 2008

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Gross Operating Net
Profit Income Income
(Loss) (Loss)

US GAAP Profit (Loss)33,076 23,292 10,547
Share-based Compensation 88 2,336 2,336
Convertible Note
Conversion Costs-- -- 10,170

Total Special Items 88 2,336 12,506
Non-US GAAP Profit (Loss)33,164 25,628 23,053
Non-US GAAP Earnings (Loss) per
Diluted Share$0.78
Adjusted Gross Margin15.60%
Adjusted Operating Margin12.06%

Q1 2008

Gross Operating Net
```

Gross Operating Net
Profit Income Income
(Loss) (Loss)

US GAAP Profit (Loss)28,235 20,001 18,995
Share-based Compensation 90 2,199 2,199
Convertible Note
Conversion Costs-- -- -
Total Special Items 90 2,199 2,199

Total Special Items 572,3652,365
Non-US GAAP Profit (Loss) 2,530 (425)(506)
Non-US GAAP Earnings (Loss) per
Diluted Share (\$0.02)
Adjusted Gross Margin 4.19%
Adjusted Operating Margin (0.70%)

US GAAP Profit (Loss) 2,473 (2,790) (2,871)

Share-based Compensation 572,3652,365

Conversion Costs-- -- --

H1 2008

Convertible Note

Gross Operating Net Profit Income Income (Loss) (Loss)

US GAAP Profit (Loss)61,311 43,294 29,542 Share-based Compensation178 4,535 4,535 Convertible Note

Conversion Costs-- -- 10,170

Total Special Items 178 4,535 14,705
Non-US GAAP Profit (Loss)61,489 47,829 44,247
Non-US GAAP Earnings (Loss) per
Diluted Share\$1.52
Adjusted Gross Margin16.02%
Adjusted Operating Margin12.46%

н1 2007

Gross Operating Net
Profit IncomeIncome
(Loss) (Loss)

US GAAP Profit (Loss) 2,818 (6,770) (6,725)
Share-based Compensation1264,5894,589

Total Current Liabilities170,690 59,213 Accrued Warranty Costs 7,678 3,879

Long-term Debt48,217 17,866

Provision for Uncertain Tax Issue 4,997 2,278

Convertible Notes 1,000 75,000 TOTAL LIABILITIES232,582 158,236

Stockholders' Equity
Common Shares180,623 97,454
Additional Paid-in-capital30,970 26,436
Retained Earnings/(Accumulated
Deficit) 25,938 (3,604)
Accumulated Other Comprehensive
Income 14,133 5,981
TOTAL STOCKHOLDERS' EQUITY 251,664 126,267
TOTAL LIABILITIES AND STOCKHOLDERS'
EQUITY 484,246 284,503

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