

## ***China Renewable Energy related Pro Bono Services rendered by Frank Haugwitz***

Services include working confidentially with individual clients to apply my extensive China renewable energy-focused insights to their specific needs. Industry experience and in-depth analysis shall assist strategy development and corporate decision making. Focus is on the regulatory framework conditions, policy, market and business development concerning renewable energies in general and photovoltaic in particular. Being based in Beijing facilitates to have direct and personal access to industry stakeholders and associations that make up China's renewable energy sector. My services provide objective and independent research.

### ***Pro Bono Service Benefits***

- **Understand** the renewable energy markets of China
- **Identify** national and provincial issues and their possible impacts on the market development
- **Analyze** strategic implications of policy developments of renewable energies in order to identify potential business approaches
- **Anticipate** key economic and policy trends that could lead to the emergence of new investment opportunities and partnerships in the field of renewable energies
- **Discern** where and when regulatory framework conditions will be amended

### ***Market Intelligence***

Review and Analysis of Renewable Energy Policies and Trends  
Analysis of Competitors, Suppliers and other Market Stakeholders  
Advise on Market Outlook and Technological Development  
Advise on tendered Renewable Energy Projects  
Advise on Attendance of Renewable Energy Events and Exhibitions

### ***Governmental Institutions and Policy Development***

Policy Update, Analysis, and Evaluation

### ***Business Development***

Identification of possible clients and partners, initiation of contact and contact development, negotiation and mediation, development of an action plan, analysis of business environment, facilitation and implementation of projects, elaboration of potential market entry strategies

### ***China as a Location for Renewable Energies***

Advise on possible locations throughout the country, evaluation of locations, analysis of local investment incentives, provide on-site organizational support until launch of operations

### ***Contact***

Frank Haugwitz / Mobile (China): ++8613901133214 / Skype: Frank\_Haugwitz

E-Mail: [Frank.Haugwitz@gmail.com](mailto:Frank.Haugwitz@gmail.com) / E-Mail: [fh@frankhaugwitz.info](mailto:fh@frankhaugwitz.info) /

China Renewable Energy Information URL: <http://www.frankhaugwitz.info/>