Global Wind Power 2008 Financing session

Michael Liebreich Chairman & CEO New Energy Finance





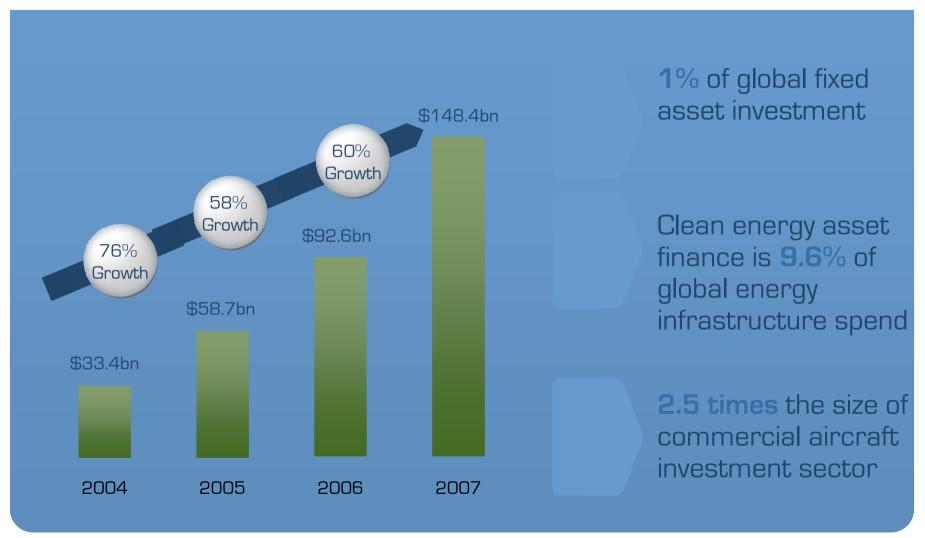




Beijing, 31st October 2008



Total Global New Investment in Clean Energy 2004 – 2007



Adjusted for reinvestment. Geared re-investment assumes a 1 year lag between VC/PE/Public Markets funds raised and re-investment in projects. Grossed up value based on disclosed deals

Source: New Energy Finance, IMF WEO Database, IEA WEO 2007, Boeing 2006 Annual Report



NEX vs. AMEX Oil, NASDAQ and S&P 500



Index Values as of 15 September 2008

Source: New Energy Finance, Bloomberg new energy finance

NEX vs. AMEX Oil, NASDAQ and S&P 500

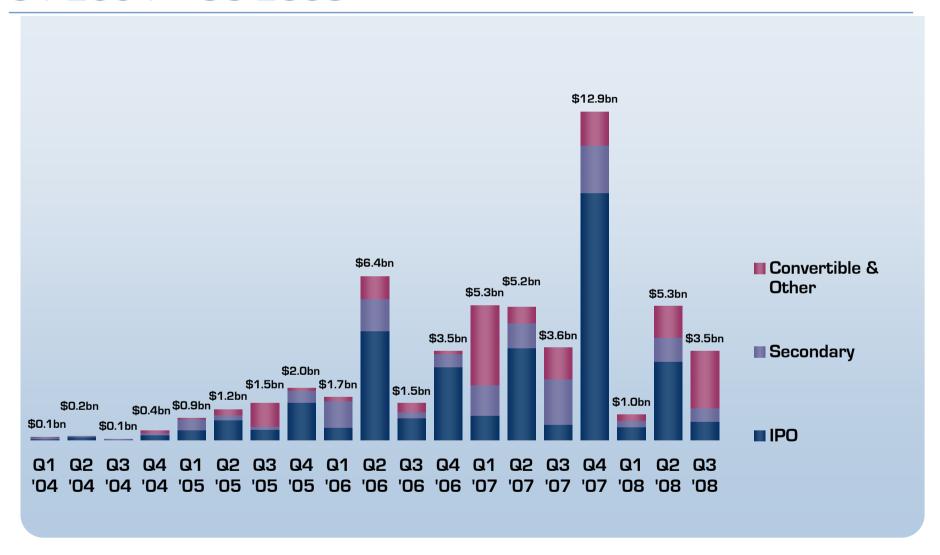


Index Values as of 24 October 2008

Source: New Energy Finance, Bloomberg

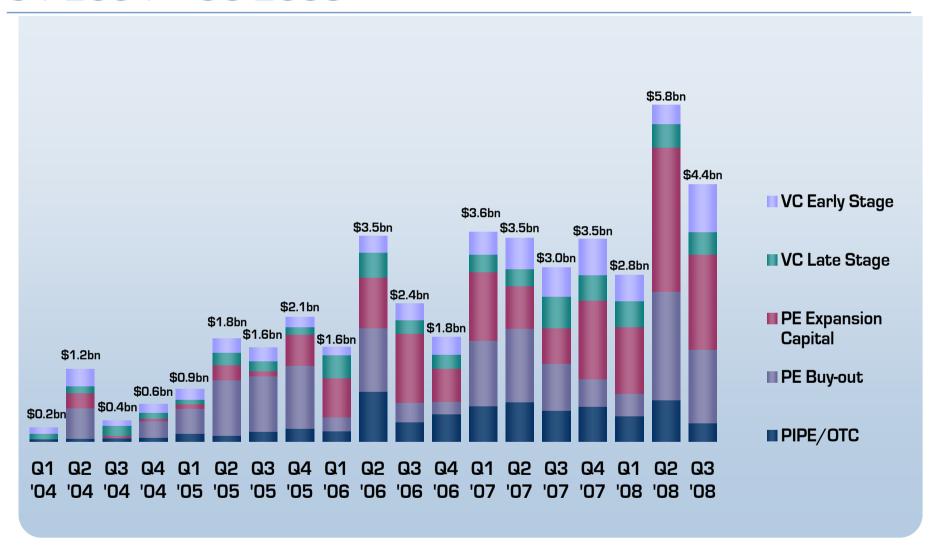
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Public market transactions by financing type Q1 2004 – Q3 2008





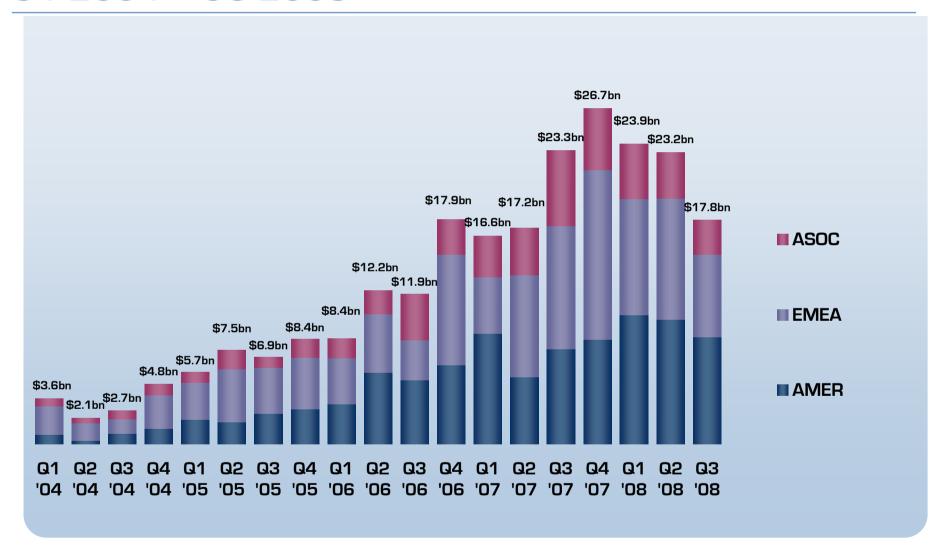
VCPE for companies by financing type Q1 2004 – Q3 2008



Grossed up values based on disclosed deals.

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Asset financing new build by region Q1 2004 – Q3 2008

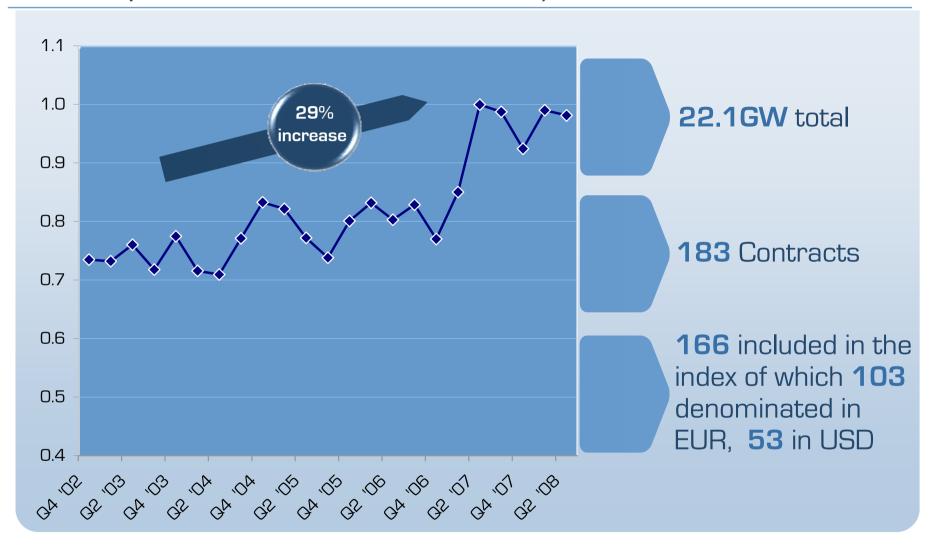


Grossed up values based on disclosed deals.

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Wind Industry Dynamics

NEF Wind Turbine Price Index (WTPI) - Global onshore wind turbine prices, 2002-2008: EURm/MW







Wind turbine supply lead times: months



Notes: Trend line reflects 30point rolling average beginning in April 2001. Lead times are based on expected start of delivery, less date of contract signed.

NEX vs. Wind Sector: 2007 YTD



Index Values as of 29 September 2008

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Source: New Energy Finance, Bloomberg

The world is changing

From

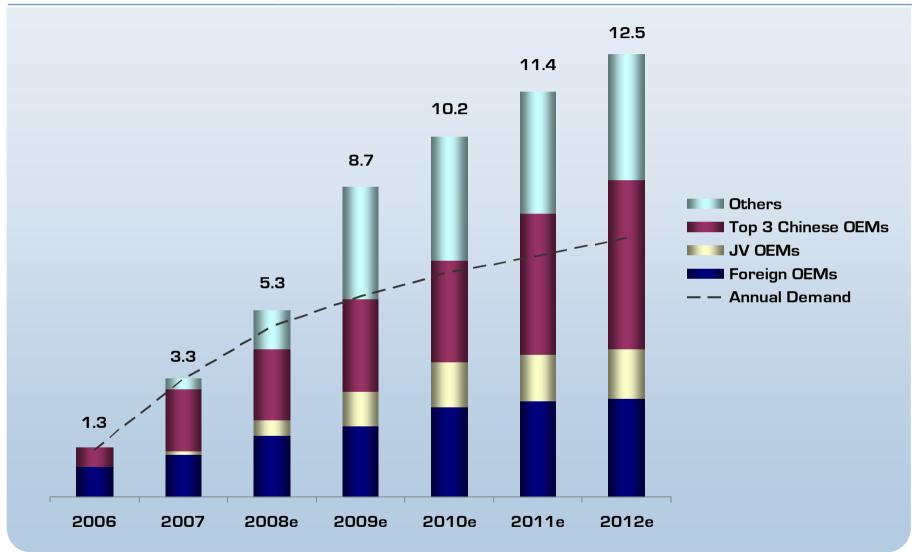
- Supply-chain constrained
- Turbine shortage / waiting list
- Infinite availability of finance
- Limited focus on quality

To

- Finance constrained
- Turbine surplus
- Focus on good projects, technologies, teams
- Consolidation



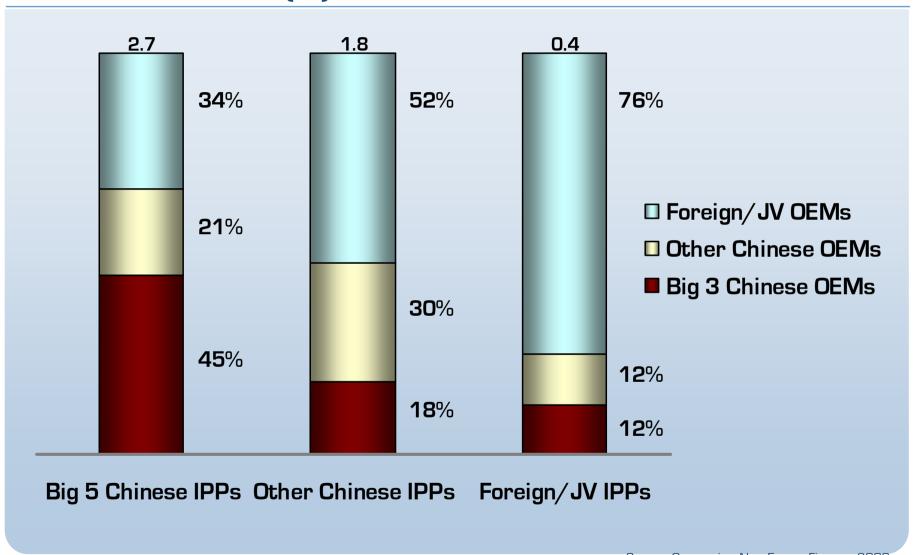
China Manufacturing Capacity Expansion 2006-20012e: GW



Note: Based on company statements of planned assembly capacity. Discounted according to manufacturing tier/type. © new energy finance, 2008



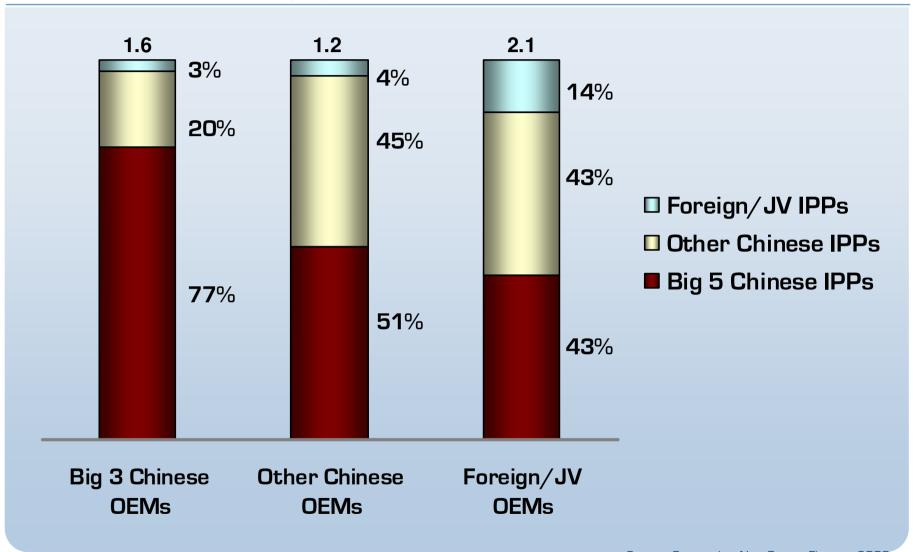
China Wind Turbine Contracts by IPP Type – 2007 to YTD 2008 (%)



Source: Companies, New Energy Finance, 2008



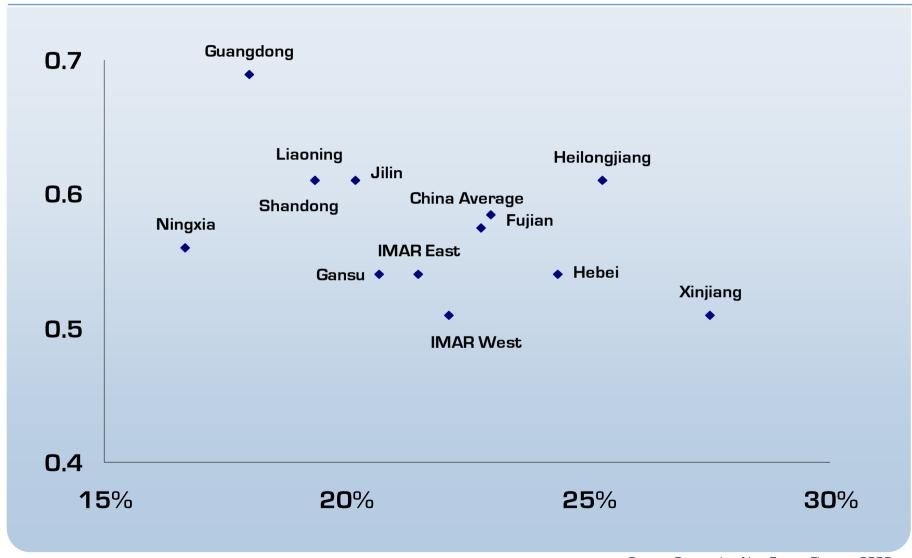
China Wind Turbine Contracts by OEM Type – 2007 to YTD 2008 (%)



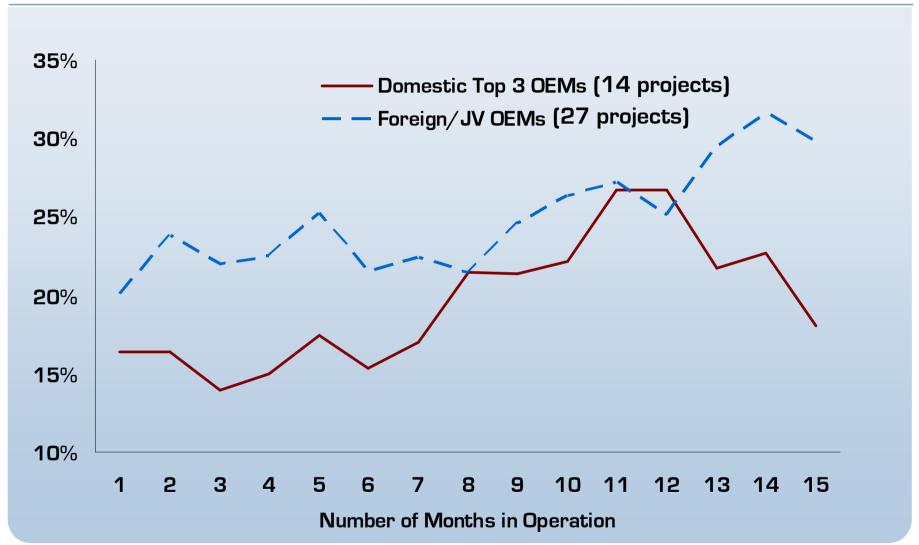
Source: Companies, New Energy Finance, 2008



Chinese provincial markets by capacity factor and on-grid tariff 2006-H12008: RMB/KWh and %



Project performance by manufacturer type: %



Note: Includes operational data of 41 wind projects in China with at least 7 months of operation data available.



And Finally...

Cheap debt, coming next year!!!

THANKS!

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